

**EXHIBIT B - Pricing and Rates for Fire Protection System Services & Portable Fire Extinguishers**

**Integrated Safety Services, LLC**

Date: 09/15/15

Group 1: Commercial Grade Fire Extinguishers - Not Water-Pressurized (unit price shall include wall bracket)									
Desired Size	Rating	Sample Brand	Primary Brand (equivalent to or exceeds Sample brand)	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 6 Years	Inspection - Hydro Test 5 or 12 Years, as applicable	Recharge (includes labor/chemicals)
<b>Dry Chemical Extinguishers</b>									
<b>1A</b>			<b>Comments:</b>						
A1	2.5 Pound	1A:10B:C	Badger	21007856B	\$ 27.95	\$ 2.50	no charge	\$ 18.06	\$ 8.06
A2	5 Pound	2A:40B:C or 3A:40B:C	Badger	21007866B	\$ 35.32	\$ 2.50	no charge	\$ 22.06	\$ 12.06
A3	6 Pound	3A:40B:C	(service only)		\$ 0.00	\$ 2.50	no charge	\$ 18.06	\$ 8.06
A4	10 Pound	4A:60B:C	Badger	21007867B	\$ 63.04	\$ 2.50	no charge	\$ 25.64	\$ 15.64
A5	20 Pound	6A:80B:C	Badger	21007868B	\$ 105.62	\$ 2.50	no charge	\$ 31.40	\$ 21.40
A6	30 Pound	20A:80B:C	(service only)		\$ 0.00	\$ 2.50	no charge	\$ 38.40	\$ 28.40

a) 6 lb. & 30 lb. ABC not available for purchase but we can still service existing units. b) No charge for the 6 yr internal inspection only the cost of the recharge. c) The required 5 year service will require both a hydro and a recharge, the hydro cost shows under the "5 or 12 years" column.

Group 2: CO2 Fire Extinguishers (5 year)									
Desired Size	Rating	Sample Brand	Primary Brand	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 6 Years	Inspection - Hydro Test 5 or 12 Years, as applicable	Recharge (includes labor/chemicals)
<b>CO2 Fire Extinguishers (5 year)</b>									
<b>1B</b>			<b>Comments:</b>						
B1	5 Pound	5B:C	Amerex	AX322	\$ 126.95	\$ 2.50	n/a	\$ 31.20	\$ 12.60
B2	10 Pound	10B:C	Amerex	AX330	\$ 174.71	\$ 2.50	n/a	\$ 34.32	\$ 15.72
B3	15 Pound	10B:C	Amerex	AX331	\$ 222.24	\$ 2.50	n/a	\$ 37.50	\$ 18.90
B4	20 Pound	10B:C	Amerex	AX332	\$ 265.08	\$ 2.50	n/a	\$ 43.80	\$ 25.20

The required 5 year service will require both a hydro and a recharge, cost shows under "5 or 12 years" column.

Group 3: Wet Chemical									
Desired Size	Rating	Sample Brand	Primary Brand	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 6 Years	Inspection - Hydro Test 5 or 12 Years, as applicable	Recharge (includes labor/chemicals)
<b>Wet Chemical</b>									
<b>1C</b>			<b>Comments:</b>						
C1	6 Liter	K Class	Badger	25064B	\$ 137.16	\$ 2.50	no charge	\$ 77.23	\$ 52.23
C2	2.5 Gallon	K Class	Amerex	AX262	\$ 206.47	\$ 2.50	no charge	\$ 112.49	\$ 87.49

Per NFPA-10 at time of Hydro test all chemical must be discarded and recharged with new chemical.

Group 4: Water Units									
Desired Size	Rating	Sample Brand	Primary Brand	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 6 Years	Inspection - Hydro Test 5 or 12 Years, as applicable	Recharge (includes labor/chemicals)
<b>Water Units</b>									
<b>1D</b>			<b>Comments:</b>						
D1	2.5 Gallon	2A	Amerex	AX240	\$ 96.44	\$ 2.50	n/a	\$ 24.05	\$ 8.75

The 5 required year service will require both a hydro and a recharge, cost shows under "5 or 12 years" column.

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Desired Size	Rating	Sample Brand	Primary Brand	Primary Brand's SKU	New Equipment Purchase (includes bracket)	Inspection - Annual	Internal Inspection 6 Years	Inspection - Hydro Test 5 or 12 Years, as applicable	Recharge (includes labor/chemicals)
<b>1E</b>	<b>Foam Units</b>		<b>Comments:</b>	Quoted AFFF, hydro required every 5 yrs, and foam replacement required every 3 yrs.					
E1	2.5 Gallon	1A:30B	Badger Amerex	AX250	\$ 141.01	\$ 2.50	\$ 26.00	\$ 60.00	\$ 34.00

<b>1F</b>	<b>Wheeled Units</b>		<b>Comments:</b>	Pricing is for stored pressure units. Recharge pricing assumes tank is empty.					
F1	50 Pound	30A:160B:C	Badger Amerex	AX495	\$ 1,212.20	\$ 5.00	no charge	\$ 320.50	\$ 160.50
F2	150 Pound	40A:240B:C	Badger Amerex	AX488	\$ 2,150.00	\$ 5.00	no charge	\$ 385.00	\$ 560.00

<b>1G</b>	<b>Other Brands of Fire Extinguishers Offered</b>								
	Amerex								
	Badger Standard								
	Badger Advantage								

<b>Group 2: Fire Extinguishers - Water-Pressure Type (water-based used for closed electrical circuit only, i.e vehicles)</b>									
Desired Size	Rating (UL, EPA, NFPA, Etc.)	Primary Brand	Primary Brand's SKU	Offered Size/ Container	New Equipment Purchase (includes bracket)	Recharge (includes labor/chemicals)	Annual Inspection (if required)		
<b>2A</b>	<b>Standard formulation/ Tanks</b>								
A1	2 Liter	UL & NFPA 18	Cold Fire		\$ 218.75	\$ 45.00	\$ 2.50		
A2	4 Liter	UL & NFPA 18	Cold Fire		\$ 231.25	\$ 55.00	\$ 2.50		
A3	1.5 Gallon	UL & NFPA 18	Cold Fire		\$ 243.75	\$ 65.00	\$ 2.50		
A4	2.5 Gallon	UL & NFPA 18	Cold Fire		\$ 250.00	\$ 75.00	\$ 2.50		
A5	5 Gallon				n/a	n/a	n/a		
A6	13 oz Spray Can (not UL rated)	Cold Fire			\$ 20.00	n/a	n/a		

Prices are for filled and charged extinguishers units.

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Desired Size	Rating (UL, EPA, NFPA, Etc.)	Primary Brand		Offered Size/ Container	Unit Pricing
		Primary Brand's SKU	Primary Brand's SKU		
<b>2B</b>	<b>Chemical/Solution Only</b>	<b>Comments:</b>			
B1	UL & NFPA 18	Cold Fire		32 oz.	\$ 14.50
B2					n/a
B3	UL & NFPA 18	Cold Fire	X	5 Gallons	\$ 185.00
B4					n/a
B5					n/a
B6	UL & NFPA 18	Cold Fire	X	55 Gallons	\$ 1,562.50
B7					n/a

Desired Size	Rating (UL, EPA, NFPA, Etc.)	Primary Brand	Primary Brand's SKU	Offered Size/ Container	Rating below Zero Weather Temp.	New Equipment Purchase (includes bracket)	Recharge (includes labor/ chemicals)	Annual Inspection (not required)
<b>Comments:</b> Prices are for filled and charged extinguisher units. Cannot dilute.								
C1	UL & NFPA 18	Cold Fire	X	X	-50 below	\$ 235.00	\$ 55.00	\$ 2.50
C2	UL & NFPA 18	Cold Fire	X	X	-50 below	\$ 250.00	\$ 60.00	\$ 2.50
C3	UL & NFPA 18	Cold Fire	X	X	-50 below	\$ 278.00	\$ 70.00	\$ 2.50
C4	UL & NFPA 18	Cold Fire	X	X	-50 below	\$ 300.00	\$ 88.00	\$ 2.50
C5						n/a	n/a	n/a
C6	13 oz Spray Can (not UL rated)	Cold Fire	X	X	-50 below	\$ 20.00	n/a	n/a

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Desired Size	Rating (UL, EPA, NFPA)	Primary Brand	Primary Brand SKU	Offered Size/	Unit Pricing
<b>2D Chemical/Solution Only</b>					
<b>Comments:</b> Cannot be diluted.					
D1	1 Quart				n/a
D2	1 Gallon	Cold Fire	X	1 Gal.	\$ 44.00
D3	5 Gallons	Cold Fire	X	5 Gal.	\$ 210.50
D4	10 Gallons				n/a
D5	20 Gallons				n/a
D6	50 Gallons				n/a
D7	250 Gallons				n/a

<b>Group 3: Fire Protection Systems - Inspection/Testing</b>					
Description				Semi-Annual	Annual
<b>3A Backflow Prevention Systems</b>					
<b>Comments:</b> a) Pricing excludes any additional filing fees (currently City of Thornton at \$15 and City of Fort Collins at \$10 per backflow) required by the AHJ/Water District and will be added to the services cost.					
A1	Domestic System			\$ 49.00	\$ 49.00
A2	Fire System			\$ 49.00	\$ 49.00
A3	Irrigation System			\$ 49.00	\$ 49.00
A4	By-pass System			\$ 49.00	\$ 49.00
A5	3/4"-2" devices			\$ 49.00	\$ 49.00
A6	4" devices			\$ 49.00	\$ 49.00
A7	6" devices			\$ 49.00	\$ 49.00
A8	8"-10" devices			\$ 49.00	\$ 49.00

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	Description			3 Year - Wet Trip Test	5 Year - Trip Test	Unit Description	Quarterly	Semi- Annual	Annual
<b>3B</b>	<b>Fire Sprinkler Systems</b>								
		<b>Comments:</b>							
	4" Riser					Per Riser	\$ 90.00	\$ 90.00	\$ 160.00
	6" Riser					Per Riser	\$ 90.00	\$ 90.00	\$ 160.00
	8" Riser					Per Riser	\$ 90.00	\$ 90.00	\$ 200.00
	Wet Sprinkler System					Per System	\$ 90.00	\$ 90.00	\$ 200.00
	Dry Sprinkler System					Per System	\$ 90.00	\$ 90.00	\$ 200.00
	Pre-Action and Alarm System					Per System	\$ 90.00	\$ 90.00	\$ 230.00
	Deluge System					Per System	\$ 120.00	\$ 120.00	\$ 285.00
	Foam System			\$ 380.00		Per System	\$ 0.00	\$ 0.00	\$ 375.00
	Replace: sprinkler guage - wet system						per Gauge	\$ 0.00	\$ 12.24
	Replace: sprinkler guage - dry system						per Gauge	\$ 0.00	\$ 12.24
	Replace: sprinkler guage - pre-action						per Gauge	\$ 0.00	\$ 12.24

Pricing is for Air/Water guages, Compound guages are excluded. Dry sprinkler is partial trip every yr with full trip every 3yrs. Full trip will be quoted based on size of system.

	Description						Semi- Annual	Annual
<b>3C</b>	<b>Fire Detection and Alarm Systems</b>							
	Per Device						\$ 5.00	\$ 5.00
	Per Hour						\$ 85.00	\$ 85.00
		<b>Comments:</b>						

These hourly rates apply for work during normal business hours.

	Description						Semi- Annual	Annual
<b>3D</b>	<b>Emergency-Exit Lighting Systems</b>							
	Per Device						\$ 2.00	\$ 12.00
	Per Hour						\$ 85.00	\$ 85.00
		<b>Comments:</b>						

These hourly rates apply for work during normal business hours.

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Description								Semi-Annual	Annual		
<b>3E</b>	<b>Commercial Overhead Hood Fire Suppression Systems</b>	<b>Comments:</b>	These rates apply for work during normal business hours.								
E1	Inspection - Wet System							\$ 90.00	\$ 90.00		
E2	Inspection - Dry System							\$ 90.00	\$ 90.00		
E3	Replace: Fusible Link - 165 or 212 Degree							\$ 8.00	\$ 8.00		
E4	Replace: Fusible Link - 360 or 460 Degree							\$ 8.00	\$ 8.00		
E5	Replace: Fusible Link - 500 Degree							\$ 8.00	\$ 8.00		
E6	Replace: Blow Off Cap - Rubber							\$ 3.00	\$ 3.00		
E7	Replace: Blow Off Cap - Metal							\$ 15.30	\$ 15.30		
E8	Replace: Break Rods							\$ 1.00	\$ 1.00		

<b>3F</b>		<b>Special Hazard Systems</b>	<b>Comments:</b>	These hourly rates apply for work during normal business hours.						
F1	Per Hour								\$ 85.00	\$ 85.00

<b>3G</b>		<b>Automatic Fire Pumps</b>	<b>Comments:</b>	These rates apply for work during normal business hours.						
G1	500 GPM Pump							per Pump	\$ 325.00	\$ 325.00
G2	750 GPM Pump							per Pump	\$ 325.00	\$ 325.00
G3	1000 GPM Pump							per Pump	\$ 425.00	\$ 425.00
G4	1500 GPM Pump							per Pump	\$ 425.00	\$ 425.00
G5	2500 GPM Pump							per Pump	\$ by quote	\$ by quote

Description								FlowTest - 5 year	Unit Description	Semi-Annual	Annual
<b>3H</b>	<b>Standpipes/Hoses</b>	<b>Comments:</b>	These rates apply for work during normal business hours.								
H1	Inspection - Wet or Dry System							\$ 280.00	per System	\$ 70.00	\$ 70.00
H2	Per Hour							\$ 70.00	per Hour	\$ 70.00	\$ 70.00

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Group 4: Related Services		
4Trvl	Travel Expenses	Comments: Maximum of \$100 to customer's site, per travel day.
		Note: maximum chargeable is \$100 per single day's service. Cannot bill for multiple days unless Technician travels back and forth.
		- Mileage is charged only one-way from main office (starting point), out to the Customer's site, and is not charged for round trip.
		- Technician's travel time to and from job location is not chargeable.
		- Vendor cannot bill for both mileage and by job, only one or the other.
TR1	75 - 150 miles	Per Mile \$ 0.52 by Job \$ 0.00
TR2	151 - 250 miles	Per Mile \$ 0.52 by Job \$ 0.00
TR3	over 251 miles	Per Mile \$ 0.52 by Job \$ 0.00

Group 4: Related Services		
4OT	Overtime	Comments: Services are available 24/7 - 303-278-1538.
		Note: Technician services are scheduled for normal business hours - 8 a.m. to 5 p.m., Monday through Friday, except State recognized holidays.
		- All services out side of stated hours is considered "overtime" and charged per Technician.
OT1	5:01 p.m. to 12:00 a.m.	Per Hour \$ 99.00
OT2	12:01 a.m. to 7:59 a.m.	Per Hour \$ 99.00
OT3	Weekends (Saturday and Sunday)	Per Hour \$ 99.00
OT4	Holidays (State recognized)	Per Hour \$ 99.00

Group 4: Related Services		
4Serv	Services - Repairs	Comments: This hourly rate applies for work during normal business hours.
		Note: Services for minor repairs of fire protection systems up to \$25,000 per fiscal year (aggregate) for State Agencies are acceptable under an awarded Price Agreement in conjunction with other services provided (inspection/testing and/or sale of extinguishers).
SR1	Technician	per Hour \$ 80.00
--END--		

