

EXHIBIT B
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category Group Pricing - Discounts

Facility Solutions Group

Category Group	Categories and Subcategories	Discount Off List/ Catalog	Name of Catalog or Price List	Date Published
Group 3	Lamps, Ballasts and Fixtures	0%	.	xx/xx/xx
	Lamps - Fluorescent	69%	.	06/06/15
	Lamps - Halogen	69%	.	06/06/15
	Lamps - LED	0%	.	xx/xx/xx
	Ballasts	40%	.	06/06/15
	Fixtures	0%	.	xx/xx/xx
	Accessories	0%	.	xx/xx/xx

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EXHIBIT B
Facility Solutions Group
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (in alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
1	Compact Fluorescent Lamp, Plug-In, 13W, Non-Dimmable, 2700K, 10,000 hr	97562	GE	EPP compliant	.75 Hg	each	10	10	\$ 20.96	\$ 3.59	83%
2	Compact Fluorescent Lamp, Plug-In, 18W, Dimmable, 3000K, 10,000 hr	16649	GE	EPP compliant	.75 Hg	each	10	10	\$ 34.12	\$ 8.12	76%
3	Compact Fluorescent Lamp, Plug-In, 26W PL-C 3500k - 2 pin	97608	GE	EPP compliant	.75 Hg	each	10	10	\$ 45.08	\$ 3.32	93%
4	Compact Fluorescent Lamp, Plug-In, 26W PL-C 3500k - 4 pin	97612	GE	EPP compliant	.75 Hg	each	10	10	\$ 49.63	\$ 3.59	93%
5	Compact Fluorescent Lamp, Plug-In, 26W PL-C 4100K	97613	GE	EPP compliant	.75 Hg	each	10	10	\$ 49.63	\$ 3.32	93%
6	Compact Fluorescent Lamp, Plug-In, 26W, Dimmable, 3500K, 17,000 hr - 4 pin	97612	GE	EPP compliant	.75 Hg	each	10	10	\$ 49.63	\$ 3.59	93%
7	Compact Fluorescent Lamp, Plug-In, 32W PL-T 3500k	97631	GE	EPP compliant	.75 Hg	each	10	10	\$ 55.82	\$ 4.56	92%
8	Compact Fluorescent Lamp, Plug-In, 40W, Dimmable, 3500K, 20,000 hr	16648	GE	EPP compliant	.75 Hg	each	10	10	\$ 35.46	\$ 5.61	84%
9	Compact Fluorescent Lamp, Plug-In, 40W, Dimmable, 4100K, 20,000 hr	16954	GE	EPP compliant	.75 Hg	each	10	10	\$ 38.85	\$ 5.61	86%
10	Compact Fluorescent Lamp, Plug-In, 42W, Dimmable, 3500K, 17,000 hr	97635	GE	EPP compliant	.75 Hg	each	10	10	\$ 60.50	\$ 4.19	93%
11	Compact Fluorescent Lamp, Screw-in, 14W SPRINGLIGHT Springlamps	06226	TCP	EPP compliant		each	6	6	\$ -	\$ 1.65	0%
12	Compact Fluorescent Lamp, Screw-In, Non-Dimmable, T3, 2700K	15517	GE	Energy Star	.75 Hg	each	6	6	\$ 51.13	\$ 4.80	91%
13	Electronic Ballast, Compact Fluorescent, 54W, 120/277V	63097	GE	EPP compliant		each	10	10	\$ 123.06	\$ 14.00	89%
14	Electronic Ballast, T8 UNV 120/277V, 2-Lamp ELF (2) F32 IS UNV HIGH E	72273	GE	NEMA Premium		each	10	10	\$ -	\$ 7.92	0%
15	Electronic Ballast, T8, UNV 120/277V, 2-Lamp F32 IS 50/60 HBXX	72275	GE	NEMA Premium		each	10	10	\$ -	\$ 7.92	0%

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16	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 48W	72262	GE	NEMA Premium .		each	10	10	\$ 121.76	\$ 9.12	93%
17	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 53W	72266	GE	NEMA Premium .		each	10	10	\$ 121.76	\$ 9.12	93%
18	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 59W	72275	GE	NEMA Premium .		each	10	10	\$ 158.84	\$ 7.92	95%
19	Electronic Ballast, T8, UNV 120/277V, 3-Lamp, 85W	74456	GE	NEMA Premium .		each	10	10	\$ 134.56	\$ 9.26	93%
20	Electronic Ballast, T8, UNV 120/277V, 4-Lamp ELF F32 IS UNV High Efficiency	74463	GE	NEMA Premium .		each	10	10	\$ 143.88	\$ 10.30	93%
21	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 107W	78627	GE	NEMA Premium .		each	10	10	\$ 143.88	\$ 11.94	92%
22	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 112W	74463	GE	NEMA Premium .		each	10	10	\$ 143.88	\$ 10.30	93%
23	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 98W	74466	GE	NEMA Premium .		each	10	10	\$ 143.88	\$ 11.29	92%
24	Emergency Light, 5.4W, 5In H, 12-1/2In L	ELM2-LED	LITHONIA	epp compliant, .		each	6	6	\$ 169.33	\$ 40.00	76%
25	Fluorescent Lamp, T5, Linear Cool, 4100K	46761	GE	epp compliant	.75 Hg	each	40	40	\$ 47.85	\$ 3.96	92%
26	Fluorescent Lamp, T8, 17W Linear 3500k ALTO MedBiPin- 2 Ft	45743	GE	epp compliant	.75 Hg	each	24	24	\$ 30.12	\$ 2.26	92%
27	Fluorescent Lamp, T8, 17W Linear 4100k ALTO MedBiPin - 2 Ft	45748	GE	epp compliant	.75 Hg	each	24	24	\$ 30.12	\$ 2.26	92%
28	Fluorescent Lamp, T8, 17W, Linear Cool, 4100K MedBiPin - 2 Ft	45748	GE	epp compliant	.75 Hg	each	24	24	\$ 30.12	\$ 2.26	92%
29	Fluorescent Lamp, T8, 25W Linear 4100k ALTO MedBiPin - 3 Ft	45756	GE	epp compliant	.75 Hg	each	24	24	\$ 29.43	\$ 2.26	92%
30	Fluorescent Lamp, T8, 28W Linear Cool, 4100K MedBiPin - 4 Ft	66472	GE	epp compliant	.75 Hg	each	36	36	\$ 48.69	\$ 2.12	96%
31	Fluorescent Lamp, T8, 28W Linear Energy Saver Med BiPin - 4 Ft	66472	GE	epp compliant	.75 Hg	each	36	36	\$ 48.69	\$ 2.12	96%
32	Fluorescent Lamp, T8, 28W Linear Med BiPin ADV835 - 4 Ft	66471	GE	epp compliant	.75 Hg	each	36	36	\$ 48.69	\$ 2.12	96%
33	Fluorescent Lamp, T8, 32W Linear 3500k ALTO MedBiPin - 4 Ft	26667	GE	epp compliant	.75 Hg	each	36	36	\$ 20.11	\$ 1.20	94%
34	Fluorescent Lamp, T8, 32W Linear 4100k ALTO MedBiPin - 4 Ft	26668	GE	epp compliant	.75 Hg	each	36	36	\$ 20.11	\$ 1.20	94%

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35	Fluorescent Lamp, T8, 32W Linear 5000k ALTO MedBiPin - 4 Ft	16090	GE	epp compliant	.75 Hg	each	36	36	\$ 21.83	\$ 1.20	95%
36	Fluorescent Lamp, T8, 32W Linear Med BiPin TL730 - 4 Ft, 24,000 Hrs	26666	GE	epp compliant	.75 Hg	each	36	36	\$ 20.11	\$ 1.20	94%
37	Fluorescent Lamp, T8, 32W Linear Med BiPin TL735 - 4 Ft, 24,000 Hrs	26667	GE	epp compliant	.75 Hg	each	36	36	\$ 20.11	\$ 1.20	94%
38	Fluorescent Lamp, T8, 32W Linear Med BiPin TL741 - 4 Ft, 24,000 Hrs	26668	GE	epp compliant	.75 Hg	each	36	36	\$ 20.11	\$ 1.20	94%
39	Fluorescent Lamp, T8, 32W, Daylight, 6500K MedBiPin - 4 Ft	66342	GE		.75 Hg	each	36	36	\$ 37.14	\$ 2.59	93%
40	Fluorescent Lamp, T8, 32W, Linear Cool, 4100K MedBiPin - 4 Ft	66349	GE	epp compliant	.75 Hg	each	36	36	\$ 31.90	\$ 1.63	95%
41	Fluorescent Lamp, T8, 32W, Linear, Neutral, 3500K MedBiPin - 4 Ft	66348	GE	epp compliant	.75 Hg	each	36	36	\$ 31.90	\$ 1.63	95%
42	Fluorescent Lamp, T8, 32W, Linear, Neutral, 3500K MedBiPin - 4 Ft	10326	GE	epp compliant	.75 Hg	each	36	36	\$ 61.40	\$ 3.25	0%
43	Fluorescent Lamp, T8, 59W Linear Single-Pin SL - 8 Ft	67970	GE	epp compliant	.75 Hg	each	24	24	\$ 62.20	\$ 5.98	90%
44	Fluorescent Lamp, T8, 86W Linear RecDbIContact HO ALTO - 8 Ft	12538	GE	epp compliant	.75 Hg	each	24	24	\$ 73.98	\$ 6.20	92%
45	Fluorescent Lamp, T12, 34 W, Linear, Cool, 4100K MedBiPin - 4 Ft	66649	GE		.75 Hg	each	30	30	\$ 25.47	\$ 1.20	95%
46	Fluorescent Lamp, T12, 40W Cool Linear F40T12/CWSupreme/ALTO	66650	GE		.75 Hg	each	30	30	\$ -		0%
47	Halogen Light Bulb, T3 1/2, 30W	11478	GE			each	10	10	\$ 64.25	\$ 6.69	90%
48	High Pressure Sodium Lamp, B17, 150W	13253	GE			each	6	6	\$ 167.51	\$ 7.00	96%
49	LED Floodlight, PAR38, 3000K, Warm	61929	GE	Energy Star		each	6	6	\$ 457.92	\$ 24.92	95%
50	LED Lamp, A19, 11W, 2700K	68017	GE	Energy Star		each	6	6	\$ 150.10	\$ 8.25	95%
51	Quartz Metal Halide Lamp, BD17, 100W	18680	GE			each	6	6	\$ 141.47	\$ 16.25	89%
52	Quartz Metal Halide Lamp, BD17, 175W	18902	GE			each	6	6	\$ 140.21	\$ 12.10	91%

