

EXHIBIT B
Laundry and Ware Wash Products
Non-Market Basket Pricing Discounts

SWSH Mount Hood MFG INC

Category Group	Categories and Subcategories	Discount Off List/ Catalog	Name of Catalog or Price List	Date Published
Part A	Laundry (overall)	0%	SWISHER BOOK	07/01/14
Group 1	Laundry Detergent: Powder (Dry Chemical)	22%	Swisher Book	07/01/14
Group 1	Laundry Detergent: Heavy Duty	22%	Swisher Book	07/01/14
Group 1	Laundry Detergent: Liquid	22%	Swisher Book	07/01/14
Group 2	Rust-Removing Sour	22%	Swisher Book	07/01/14
Group 3	Bleach: Liquid	22%	Swisher Book	07/01/14
Group 3	Ozonated products (bleach alternative)	22%	Swisher Book	07/01/14
Group 4	Fabric Softener with Bacterial Static Agent: Liquid	22%	Swisher Book	07/01/14
Group 4	Fabric Softener with Bacterial Static Agent: Liquid Sour and Softener Combined	18%	Swisher Book	07/01/14
Group 5	Liquid Laundry Alkali	22%	Swisher Book	07/01/14
Group 6	Liquid Pre-Soak	22%	Swisher Book	07/01/14
Part B	Ware Wash Products (overall)	0%	SWISHER BOOK	07/01/14
Group 1	Machine Detergents (solid, powered, and liquid)	20%	Swisher Book	07/01/14
Group 2	Manual Detergents (solid, powered, and liquid)	20%	Swisher Book	07/01/14
Group 2	Pre-Soak (solid, powered, and liquid)	20%	Swisher Book	07/01/14
Group 3	Rinse Additives: Solid Rinse Additives	20%	Swisher Book	07/01/14
Group 3	Rinse Additives: Liquid Rinse Additives	22%	Swisher Book	07/01/14
Group 4	Germicidal Detergents: Idophor Liquid	20%	Swisher Book	07/01/14
Group 4	Germicidal Detergents: Quaternary Liquid	20%	Swisher Book	07/01/14
Group 5	Food Service Cleaners: Scale/Lime/Iron Removal Detergent	22%	Swisher Book	07/01/14
Group 5	Food Service Cleaners: General Purpose Degreaser Concentrate	22%	Swisher Book	07/01/14

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EXHIBIT B

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Laundry and Ware Wash Products

Sequence	Product Type	Product Description	Bidder's SKU	Bidder's Manufacturer	Bidder's Product Name	GREEN	Unit of Measure	Quantity in Case/Package	Dilution ratio (Express as 1 : rate)	Amount Per Use (Dilution oz. per gallon)	LIST Price	Net State Price	Applied Discount from List
	Part A: Laundry		Part A: Laundry										
1	Laundry	Laundry Detergent for use with Ozone System	40219-15	MtHood Mfg	Detsol N	.	Gallon	15	1:512	.25 oz./gal	\$ 361.00	\$ 252.70	30%
2	Laundry	Laundry Detergent for use with Ozone System	40219-5	MtHood Mfg	Detsol N	.	Gallon	5	1:512	.25 oz./gal	\$ 153.00	\$ 107.10	30%
3	Laundry	Peroxide based Destainer (Oxygenated)	42124-15	MtHood Mfg	Clear Effect III	.	Gallon	15	1:512	.25 oz./gal	\$ 340.00	\$ 221.00	35%
4	Laundry	Laundry Detergent	42128-15	MtHood Mfg	Embrace Plus	.	Gallon	15	1:512	.25 oz./gal	\$ 290.00	\$ 217.50	25%
5	Laundry	Laundry Break	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
6	Laundry	Powdered Laundry Detergent -Packets	42296	MtHood Mfg	Duet	.	Pail	150/3oz	1:0	1	\$ 96.00	\$ 72.00	25%
7	Laundry	Laundry Chlorine Bleach	1SUCRE	MtHood Mfg	SuperCrown	.	Gallon	15	1:512	.25 oz./gal	\$ 128.25	\$ 89.77	30%
8	Laundry	Chlorine based Destainer (13%)	1LTCRF	MtHood Mfg	Crown	.	Gallon	5	1:512	.25 oz./gal	\$ 45.75	\$ 32.02	30%
9	Laundry	Laundry Bleach	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
10	Laundry	Laundry Neutralizer/Softener Combo	40144-5	MtHood Mfg	Swisher Nusoft	.	Gallon	5	1:640	.2 oz./gal	\$ 105.00	\$ 73.50	30%
11	Laundry	Powered Laundry Detergent (EPA,SDSI)	1S44L	MtHood Mfg	S-44	.	lbs.	50	1:640	.2 oz./gal	\$ 79.10	\$ 55.37	30%
12	Laundry	Citrus Based Degreaser (EPA, SDSI)	1BIGOF	MtHood Mfg	Big O	SDSI	Gallon	5	1:640	4oz/20gal	\$ 113.25	\$ 79.27	30%

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13	Laundry	Laundry Sour / Softener	40475-15	MtHood Mfg	Soft & Sour	.	Gallon	15	1:640	.2 oz./gal	\$ 240.00	\$ 168.00	30%
14	Laundry	Laundry Detergent	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
15	Laundry	Powdered Laundry Booster	42137-5	MtHood Mfg	Orsilic	.	lbs.	50	1:333	.4 oz./gal	\$ 81.00	\$ 60.75	25%
16	Laundry	Laundry Break	40333-30	MtHood Mfg	Liq Laundry Bldr	.	Gallon	30	1:128	.1 oz./gal	\$ 242.00	\$ 169.40	30%
17	Laundry	Laundry Bleach	42123-30	MtHood Mfg	Clear Chlor	.	Gallon	30	1:128	.1 oz./gal	\$ 259.00	\$ 181.30	30%
18	Laundry	Laundry Sour / Softener	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
19	Laundry	Laundry Detergent for Sensitive Skin	40326-1	MtHood Mfg	TKO	SDSI	Gallon	4	1:512	.25 oz./gal	\$ 57.00	\$ 42.75	25%
20	Laundry	Solid Laundry Detergent	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
21	Laundry	Powdered Enzyme Detergent & Presoak (EPA,SDSI)	42143-50	MtHood Mfg	Purezyme	.	lbs.	50	1:200	2/3oz/gal	\$ 134.00	\$ 87.10	35%
22	Laundry	Solid Laundry Oxygen Bleach	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
Part B: Ware Wash		Part B: Ware Wash											
1	Ware Wash	Pot & Pan Manual Detergent			Select HD Blue pot n pan Detergent	.	Gallon	4	1:427	.3oz/gal	\$ 51.00	\$ 35.70	30%
2	Ware Wash	Quaternary Sanitizer	41891-1	MtHood Mfg	Clear	.	Gallon	4	1:512	.25oz./gal	\$ 91.00	\$ 54.60	40%
3	Ware Wash	Delimer / Descaler (EPA,SDSI)	40340-1	MtHood Mfg	Scale Blaster	EPA SDSI	Gallon	4	1:64	2oz/gal	\$ 67.00	\$ 46.90	30%

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4	Ware Wash	All-Purpose Cleaner Light Degreaser (EPA,SDSI)	40406-1	MtHood Mfg	Crusader	EPA SDSI	Gallon	4	1:32	4oz/gal	\$ 64.00	\$ 44.80	30%
5	Ware Wash	General Kitchen Degreaser (EPA,SDSI)	40052-1	MtHood Mfg	RED	.	Gallon	4	1:64	2oz/gal	\$ 68.00	\$ 47.60	30%
6	Ware Wash	Drying Agent for High Temp Dish Machine (Hard Water) (EPA,SDSI)	1EVERH	MtHood Mfg	Everdry	EPA SDSI	Gallon	4	1:25600	.005/gal	\$ 171.40	\$ 111.41	35%
7	Ware Wash	Heavy Duty Solvent Degreaser	400017-1	MtHood Mfg	Neon	.	Gallon	4	1:427	.3 oz/gal	\$ 102.00	\$ 71.40	30%
8	Ware Wash	Pot & Pan Detergent	no bid	.	.	.	.	.	.	.			0%
9	Ware Wash	Scale Remover	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
10	Ware Wash	Tile Cleaner and Delimer	1AMAZH	MtHood Mfg	Amazing	SDSI	Gallon	4	1:1	64oz/gal	\$ 77.00	\$ 53.90	30%
11	Ware Wash	Pot & Pan Detergent	40227-1	MtHood Mfg	Select Pink Pot & Pan	.	Gallon	4	1:320	.04 oz/gal	\$ 39.00	\$ 29.25	25%
12	Ware Wash	Pot & Pan Detergent	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
13	Ware Wash	Solid Warewash Detergent	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
14	Ware Wash	Warewash Detergent	42086-15	MtHood Mfg	BioClean	.	Gallon	15	1:220	.06 oz/gal	\$ 223.00	\$ 156.10	30%
15	Ware Wash	Warewash Detergent	no bid	.	.	.	.	.	.	.			0%
16	Ware Wash	Quaternary Disinfectant / Sanitizer	1SANIF	MtHood Mfg	Sani-Guard	.	Gallon	5	1:512	.25 oz / gal	\$ 103.20	\$ 77.40	25%

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17	Ware Wash	Liquid Dish Machine Detergent with Conditioners	1STAPF	MtHood Mfg	Star Plus	.	Gallon	5	1:400	.32oz./gal	\$ 100.00	\$ 60.00	40%
18	Ware Wash	Rinse Additive	40011-15	MtHood Mfg	Spirit	.	Gallon	15	1:32000	.004 oz/gal	\$ 374.00	\$ 261.80	30%
19	Ware Wash	Quaternary Disinfectant / Sanitizer	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
20	Ware Wash	Quaternary Disinfectant / Sanitizer	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
21	Ware Wash	Surface Degreaser	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
22	Ware Wash	Heavy Duty Solvent Degreaser	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
23	Ware wash	Quaternary Sanitizer	40025-5	MtHood Mfg	Clear	.	Gallon	5	1:512	.25oz/gal	\$ 109.00	\$ 65.40	40%
24	Ware Wash	Rinse Additive	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
25	Ware Wash	Surface Degreaser	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
26	Ware Wash	Pot & Pan Manual Detergent (EPA,SDSI)	41738-5	MtHood Mfg	select Lemon Pot n FSDSI	.	Gallon	5	1:320	0.04	\$ 59.00	\$ 44.25	25%
27	Ware Wash	Antimicrobial Hand Soap	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
28	Ware Wash	Non Ammoniated Floor Stripper	1NAFSH	MtHood Mfg	N/A Stripper	SDSI	Gallon	4	1:1	dependant	\$ 62.80	\$ 50.24	20%
29	Ware Wash	Rinse Additive	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
30	Ware wash	Powdered Dish Machine Detergent (EPA,SDSI)	41043	MtHood Mfg	Quantum	EPA SDSI	8#	4	1:640	.2 oz. / gal	\$ 125.00	\$ 68.75	45%

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31	Ware Wash	Kitchen Ware Destainer (EPA,SDSI)	1STRIS	MtHood Mfg	Swisher Strike	EPA SDSI	32oz.	15	1:512	.25 oz / gal	\$ 60.55	\$ 42.38	30%
32	Ware Wash	Scented Air Freshener	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
33	Ware Wash	Warewash Detergent	no bid	.	.	.	.	.	.	.			0%
34	Ware Wash	Solid Silverware Presoak	41902	MtHood Mfg	OCP SILVER SOAK	dfe	8 LB	4	1:640	.2 oz. / gal	\$ 188.00	\$ 131.60	30%
35	Ware Wash	Heavy Duty Solvent Degreaser	no bid	.	.	.	.	.	.	.	\$ -	\$ -	0%
36	Ware Wash	C-841 Stainless Steel Polish & Cleaner	40342-32	MtHood Mfg	WB SSP	.	32 oz.	6	1:0	128	\$ 41.00	\$ 32.80	20%
37	Ware Wash	Drying Agent for High Temp Dish Machine (Hard Water) (EPA,SDSI)	1EVERF	MtHood Mfg	Everdry	EPA SDSI	Gallon	5	1:4266	.003oz./gal	\$ 211.75	\$ 137.63	35%
38	Ware Wash	Bulk Foaming Hand Soap (EPA,SDSI)	1SAPPQ	MtHood Mfg	Sapphire	EPA SDSI	Gallon	2	RTU	.	\$ 110.60	\$ 77.42	30%
39	Ware Wash	Delimer for Steamers & Dish Machine	40149-1	MtHood Mfg	Delime	.	Gallon	4	1:40	3oz/gal	\$ 74.00	\$ 51.80	30%
40	Ware Wash	High-Temp Griddle Cleaner	40192-32oz	MtHood Mfg	OCP Grill Cleaner	dfe	32 oz.	6	1:0	128	\$ 74.00	\$ 55.55	25%
41	Ware Wash	Alkaline Solvent Degreaser	42249-4	MtHood Mfg	CUTTS ALL	.	Gallon	4	1:200	2/3 oz/gal	\$ 101.00	\$ 70.70	30%
42	Ware Wash	Drying Agent for Low Temp Dish Machine (Hard Water) (EPA,SDSI)	1LOTEF	MtHood Mfg	Lo Temp Rinse	EPA SDSI	Gallon	5	1:4266	.003 oz/gal	\$ 120.00	\$ 84.00	30%
43	Ware Wash	Liquid Dish Machine Detergent (EPA,SDSI)	1MARAF	MtHood Mfg	Marathon	EPA SDSI	Gallon	5	1:400	.32 oz/gal	\$ 111.30	\$ 72.34	35%

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