

EXHIBIT B
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category Group Pricing - Discounts

Graybar Electric

Category Group	Categories and Subcategories	Discount Off List/ Catalog	Name of Catalog or Price List	Date Published
Group 2	Hand Tools, Power Tools and Accessories			
	Hand Tools			xx/xx/xx
	Ames True Temper	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Ampco Non-Sparking Tools	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Apex	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Armstrong Tools	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Blackhawk	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Channellock	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Crescent	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Empire Level	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	K-D	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Keson	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Klein	28%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Reed	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Ridgid	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order

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	Stanley	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Vise Grip	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Waterloo	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Williams	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Craftsman	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Snap-On	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Hilti	20%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Accessories	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	<i>Power Tools</i>			xx/xx/xx
	Black and Decker	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Milwaukee Electrical Tool Corp	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Robert Bosch Tool Corp	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	MK Morse Co.	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Irwin Industrial Tool Co	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Chicago Pneumatic	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order

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	Dewalt	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Dremel	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Enerpac	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Fein	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Hitachi	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Jet	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Lenox	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Makita	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Sioux Air Tools (Force)	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Sioux Air Tools (Industrial)	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Skil	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Craftsman	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Snap-On	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Hilti	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order

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Category Group	Categories and Subcategories	Discount Off List/ Catalog	Name of Catalog or Price List	Date Published
	Accessories	5%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
Group 3	Lamps, Ballasts and Fixtures		.	
	Lamps - Fluorescent	55%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Lamps - Halogen	55%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Lamps - LED	55%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Ballasts	20%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Fixtures	Cost plus 23%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
Group 4	Electrical		.	xx/xx/xx
	Electrical Equipment	20%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Electrical Wiring	Cost plus 26%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order
	Electrical Supplies	20%	Discounts are based on Graybar List Price or Cost in effect at time of order	Time of order

EXHIBIT B
Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 2 - Tools - Hand Tools, Power Tools and Accessories

Sequence	SKU Description (in alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
	Hand Tools										
1	Crayon, Lumber, PK12	.	.	.	.	pk	.	.	\$ -	\$ -	0%
2	Fork, Promotional Manure 5-Tine	.	.	.	.	each	.	.	\$ -	\$ -	0%
3	Hand Ratchet, 1/2 In Dr, 10 In L, Round	.	.	.	.	each	.	.	\$ -	\$ -	0%
4	Plier - Long Nose Plier w/Cutter, 7 1/2 In	88154060	Klein	N/A	N/A	each	6	1	\$ 31.96	\$ 18.36	43%
5	Plier- Fence Tool Plier, 1 1/16 Lx3 5/8 In W Jaw	.	.	.	.	each	.	.	\$ -	\$ -	0%
6	Plier, Tongue/Groove, 10 In	25091646	Klein	N/A	N/A	each	1	1	\$ 27.71	\$ 20.23	27%
7	Plier, Tongue/Groove, 12 In	89084060	Klein	N/A	N/A	each	1	1	\$ 33.21	\$ 24.04	28%
8	Putty Knife, Stiff, 2 In, Plastic/Rubber	.	.	.	.	each	.	.	\$ -	\$ -	0%
9	Rake, 24-Tine Spring Brace	.	.	.	.	each	.	.	\$ -	\$ -	0%
10	Rip Hammer, Fiberglass, 20 Oz	88153959	Klein	N/A	N/A	each	4	1	\$ 48.82	\$ 27.33	45%
11	Screwdriver- Multi-Bit Screwdriver, 15-n-	.	.	.	.	each	.	.	\$ -	\$ -	0%
12	Screwdriver, Phillips ,#2 x 4, Cushion	88153545	Klein	N/A	N/A	each	6	1	\$ 11.80	\$ 6.85	42%
13	Screwdriver, Slotted, 5/16x6 In, Sq Shank	88153516	Klein	N/A	N/A	each	6	1	\$ 16.36	\$ 9.55	42%
14	Screwdriver/Nut Driver, 11-In-1	25154386	Klein	N/A	N/A	each	6	1	\$ 24.12	\$ 13.93	43%
15	Shovel, D-Handle 16" Drain Spade	.	.	.	.	each	.	.	\$ -	\$ -	0%
16	Shovel, Long Handle Square Point	.	.	.	.	each	.	.	\$ -	\$ -	0%
17	Shovel, Scoop Fiberglass LH D-GRIP	.	.	.	.	each	.	.	\$ -	\$ -	0%
18	Shovel, Snow Pusher 18" Combo	.	.	.	.	each	.	.	\$ -	\$ -	0%
19	Tape Measure, 1 In x 25 ft, Chrome, In/Ft	25402153	Klein	N/A	N/A	each	12	1	\$ 20.68	\$ 11.87	43%
20	Tool Box, HD, 26x8 3/4x10 1/2	88153284	Klein	N/A	N/A	each	1	1	\$ 106.82	\$ 59.33	45%
21	Utility Knife, Retractable, 3 Blades	88152804	Klein	N/A	N/A	each	6	1	\$ 10.86	\$ 6.03	45%
22	Wall Scraper, 3 Stiff- Wood Handle - STANLEY	.	.	.	.	each	.	.	\$ -	\$ -	0%
23	Wire Stripper, 7 1/8 In	99878999	Klein	N/A	N/A	each	6	1	\$ 27.28	\$ 14.98	54%

Graybar Electric
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Category 2 - Tools - Hand Tools, Power Tools and Accessories

Sequence	SKU Description (In alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
24	Torque Rth Hd Wrench	88153493	Klein	N/A	N/A	each	1	1	\$ 386.08	\$ 236.33	39%
25	Combination - Ratcheting Wrench Set	.	.	.	.	each	.	.	\$ -	\$ -	0%
	Power Tools and Accessories										
26	Battery Pack, 18V Twin HD XRP	25082259	Black and Decker	N/A	N/A	each	1	1	\$ 214.82	\$ 133.19	38%
27	Battery Pack, 18V Twin HD XRP	25084292	Black and Decker	N/A	N/A	each	1	1	\$ 574.66	\$ 388.28	33%
28	Battery Pack, 18V XRP	22114614	Black and Decker	N/A	N/A	each	1	1	\$ 148.66	\$ 92.17	38%
29	Battery Pack, 18V, NiCd, 2.4A/hr.	22114614	Black and Decker	N/A	N/A	each	1	1	\$ 148.66	\$ 92.17	38%
30	BATTERY, 18-VOLTS XRP	.	.	.	.	each	.	.	\$ -	\$ -	0%
31	BLADE, 14" 72T DRY SAW	.	.	.	.	each	.	.	\$ -	\$ -	0%
32	Drill Bit- HSS Step Drill Bit, 1/2-1 In, Step 1/16	88013330	Irwin	N/A	N/A	each	1	1	\$ 73.28	\$ 42.45	43%
33	Drill Bit- HSS Step Drill Bit, 1/4-3/4, Step 1/16	88013331	Irwin	N/A	N/A	each	1	1	\$ 64.23	\$ 37.39	42%
34	Drill Bit- HSS Step Drill Bit, 9/16-1 In, Step 1/8	Unibit-20	.	.	.	each	.	.	\$ -	\$ -	0%
35	Drill Driver Kit, M18TM Compact	.	.	.	.	each	.	.	\$ -	\$ -	0%
36	Drill Driver Kit, M18™ FUEL™ W/	25420287	Milwaukee	N/A	N/A	each	1	1	\$ 518.00	\$ 321.16	39%
37	Drill Kit, M18 Compact HMR	.	.	.	.	each	.	.	\$ -	\$ -	0%
38	Grinder, M18 FUEL 4-1/2" / 5"	25645679	Milwaukee	N/A	N/A	each	1	1	\$ 702.00	\$ 435.24	38%
39	Hammer Drill/Driver Kit, 2.4A, corrdless	.	.	.	.	each	.	.	\$ -	\$ -	0%
40	Hammer Drive Kit, M18™ FUEL™ W/2 X	25420288	Milwaukee	N/A	N/A	each	1	1	\$ 556.00	\$ 344.72	38%
41	Impact Wrench, M18 FUEL 1/2"	25541862	Milwaukee	N/A	N/A	each	1	1	\$ 595.00	\$ 368.90	38%
42	Kit, 2-Tool Combo M18 FUEL	25617796	Milwaukee	N/A	N/A	each	1	1	\$ 722.00	\$ 447.64	38%
43	Kit, Grinder 4-1/2" Cordless M18	25362263	Milwaukee	N/A	N/A	each	1	1	\$ 648.00	\$ 401.76	38%
44	Kit, Impact Wrench 1/2" Cordless	25621090	Milwaukee	N/A	N/A	each	1	1	\$ 703.00	\$ 435.86	38%
45	Kit, Saw RECIP Sawzall M18 FUEL	25617797	Milwaukee	N/A	N/A	each	1	1	\$ 702.00	\$ 435.24	38%
46	Saw- 18V XRP Hammer Drill/RECIP Saw	.	.	.	.	each	.	.	\$ -	\$ -	0%
47	Saw Blade- 6"x.75"x.035" 14TPI Bi-Metal Recip Saw Blade	25619640	Irwin	N/A	N/A	each	5	1	\$ 3.96	\$ 2.34	41%

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EXHIBIT B
Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (in alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/ Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
1	Compact Fluorescent Lamp, Plug-In, 13W, Non-Dimmable, 2700K, 10,000 hr	25082742	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	100	1	\$ 21.50	\$ 1.63	99%
2	Compact Fluorescent Lamp, Plug-In, 18W, Dimmable, 3000K, 10,000 hr	88111671	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	40	1	\$ 43.91	\$ 9.01	80%
3	Compact Fluorescent Lamp, Plug-In, 26W PL-C 3500k - 2 pin	25082699	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	10	1	\$ 63.17	\$ 3.80	99%
4	Compact Fluorescent Lamp, Plug-In, 26W PL-C 3500k - 4 pin	25079092	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	5	1	\$ 63.91	\$ 3.97	99%
5	Compact Fluorescent Lamp, Plug-In, 26W PL-C 4100K	25079093	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	50	1	\$ 63.91	\$ 3.81	99%
6	Compact Fluorescent Lamp, Plug-In, 26W, Dimmable, 3500K, 17,000 hr - 4 pin	25079093	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	50	1	\$ 63.91	\$ 3.81	99%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (in alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
7	Compact Fluorescent Lamp, Plug-In, 32W PL-T 3500k	25082720	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	10	1	\$ 71.87	\$ 4.94	99%
8	Compact Fluorescent Lamp, Plug-In, 40W, Dimmable, 3500K, 20,000 hr	88311228	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	40	1	\$ 45.65	\$ 6.35	88%
9	Compact Fluorescent Lamp, Plug-In, 40W, Dimmable, 4100K, 20,000 hr	88312603	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	40	1	\$ 50.02	\$ 6.35	88%
10	Compact Fluorescent Lamp, Plug-In, 42W, Dimmable, 3500K, 17,000 hr	25082724	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	10	1	\$ 77.90	\$ 4.92	99%
11	Compact Fluorescent Lamp, Screw-in, 14W SPRINGLIGHT Springlamps	80104	TCP	Energy Star	N/A	each	12	12	\$ 2.15	\$ 1.71	21%
12	Compact Fluorescent Lamp, Screw-In, Non-Dimmable, T3, 2700K	25646069	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	10	1	\$ 62.02	\$ 2.99	99%
13	Electronic Ballast, Compact Fluorescent, 54W, 120/277V	22056964	Philips Advance	N/A	N/A	each	10	1	\$ 142.53	\$ 16.94	89%
14	Electronic Ballast, T8 UNV 120/277V, 2-Lamp ELF (2) F32 IS UNV HIGH E	25187724	GE Lighting	N/A	N/A	each	1	1	\$ 155.25	\$ 9.85	99%
15	Electronic Ballast, T8, UNV 120/277V, 2-Lamp F32 IS 50/60 HBXX	B232IUNVH	Universal	N/A	N/A	each	10	10	\$ 41.01	\$ 10.70	74%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (In alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/ Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
16	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 48W	25187724	GE Lighting	CEE Rated	N/A	each	1	1	\$ 155.25	\$ 9.85	99%
17	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 53W	25187725	GE Lighting	CEE Rated	N/A	each	1	1	\$ 155.25	\$ 9.85	99%
18	Electronic Ballast, T8, UNV 120/277V, 2-Lamp, 59W	25192337	Advance	N/A	N/A	each	10	1	\$ 112.34	\$ 10.34	99%
19	Electronic Ballast, T8, UNV 120/277V, 3-Lamp, 85W	25393044	Advance	N/A	N/A	each	10	1	\$ 124.82	\$ 11.56	99%
20	Electronic Ballast, T8, UNV 120/277V, 4-Lamp ELF F32 IS UNV High Efficiency	B432IUNVH	Universal	N/A	N/A	each	10	10	\$ 59.95	\$ 14.67	76%
21	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 107W	25261206	GE Lighting	CEE Rated	N/A	each	10	1	\$ 183.45	\$ 13.01	99%
22	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 112W	25399281	Philips Advance	N/A	N/A	each	10	1	\$ 137.29	\$ 11.80	99%
23	Electronic Ballast, T8, UNV 120/277V, 4-Lamp, 98W	25247898	GE Lighting	N/A	N/A	each	10	1	\$ 166.83	\$ 12.99	99%
24	Emergency Light, 5.4W, 5In H, 12-1/2In L	25360645	Lithonia	N/A	N/A	each	12	1	\$ 89.90	\$ 44.68	51%
25	Fluorescent Lamp, T5, Linear Cool, 4100K	25012089	GE Lighting	Rated	mercury used	each	40	1	\$ 47.85	\$ 3.98	99%
26	Fluorescent Lamp, T8, 17W Linear 3500k ALTO MedBiPin- 2 Ft	99564430	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	24	1	\$ 43.86	\$ 2.62	99%
27	Fluorescent Lamp, T8, 17W Linear 4100k ALTO MedBiPin - 2 Ft	99564431	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	24	1	\$ 43.86	\$ 2.62	99%
28	Fluorescent Lamp, T8, 17W, Linear Cool, 4100K MedBiPin - 2 Ft	99564431	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	24	1	\$ 43.86	\$ 2.62	99%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (in alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/ Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
29	Fluorescent Lamp, T8, 25W Linear 4100k ALTO MedBiPin - 3 Ft	99564430	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	24	1	\$ 43.86	\$ 2.62	99%
30	Fluorescent Lamp, T8, 28W Linear Cool, 4100K MedBiPin - 4 Ft	25184924	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 51.26	\$ 2.51	99%
31	Fluorescent Lamp, T8, 28W Linear Energy Saver Med BiPin - 4 Ft	25188218	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 51.26	\$ 2.51	99%
32	Fluorescent Lamp, T8, 28W Linear Med BiPin ADV835 - 4 Ft	25188218	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 51.26	\$ 2.51	99%
33	Fluorescent Lamp, T8, 32W Linear 3500k ALTO MedBiPin - 4 Ft	25448604	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 34.95	\$ 1.97	99%
34	Fluorescent Lamp, T8, 32W Linear 4100k ALTO MedBiPin - 4 Ft	25448605	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 34.95	\$ 1.94	99%
35	Fluorescent Lamp, T8, 32W Linear 5000k ALTO MedBiPin - 4 Ft	25448606	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 34.95	\$ 1.94	99%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (In alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/ Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
36	Fluorescent Lamp, T8, 32W Linear Med BiPin TL730 - 4 Ft, 24,000 Hrs	25437755	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 24.80	\$ 1.74	99%
37	Fluorescent Lamp, T8, 32W Linear Med BiPin TL735 - 4 Ft, 24,000 Hrs	25437756	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 24.80	\$ 1.74	99%
38	Fluorescent Lamp, T8, 32W Linear Med BiPin TL741 - 4 Ft, 24,000 Hrs	25437757	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 24.80	\$ 1.74	99%
39	Fluorescent Lamp, T8, 32W, Daylight, 6500K MedBiPin - 4 Ft	25644524	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 34.95	\$ 3.20	99%
40	Fluorescent Lamp, T8, 32W, Linear Cool, 4100K MedBiPin - 4 Ft	25437757	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 24.80	\$ 1.74	99%
41	Fluorescent Lamp, T8, 32W, Linear, Neutral, 3500K MedBiPin - 4 Ft	25437756	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	36	1	\$ 24.80	\$ 1.74	99%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 3 - Lamps, Ballasts, and Fixtures (and Recycling)

Sequence	SKU Description (In alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
42	Fluorescent Lamp, T8, 32W, Linear, Neutral, 3500K MedBiPin - 4 Ft	22071717	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	36	1	\$ 61.44	\$ 3.05	99%
43	Fluorescent Lamp, T8, 59W Linear Single-Pin SL - 8 Ft	25448614	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	24	1	\$ 85.83	\$ 7.86	99%
44	Fluorescent Lamp, T8, 86W Linear RecDbIContact HO ALTO - 8 Ft	95045503	GE Lighting	N/A	75% of mercury used is from recycled mercury	each	24	1	\$ 96.01	\$ 14.87	85%
45	Fluorescent Lamp, T12, 34 W, Linear, Cool, 4100K MedBiPin - 4 Ft	25438080	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	30	1	\$ 49.20	\$ 2.34	99%
46	Fluorescent Lamp, T12, 40W Cool Linear F40T12/CWSupreme/ALTO	25438080	GE Lighting	TCLP & CEE Rated	75% of mercury used is from recycled mercury	each	30	1	\$ 49.20	\$ 2.34	99%
47	Halogen Light Bulb, T3 1/2, 30W	88318875	GE Lighting	N/A	N/A	each	1	1	\$ 64.25	\$ 8.23	88%
48	High Pressure Sodium Lamp, B17, 150W	88112246	GE Lighting	TCLP & CEE Rated	N/A	each	6	1	\$ 176.82	\$ 18.46	90%
49	LED Floodlight, PAR38, 3000K, Warm	25480393	GE Lighting	Energy Star	N/A	each	6	1	\$ 292.56	\$ 29.85	90%
50	LED Lamp, A19, 11W, 2700K	25629615	GE Lighting	N/A	N/A	each	1	1	\$ 90.57	\$ 10.79	89%
	Quartz Metal Halide Lamp, BD17, 100W	89089085	GE Lighting	N/A	mercury used	each	6	1	\$ 156.85	\$ 19.67	88%
	Quartz Metal Halide Lamp, BD17, 175W	91007376	GE Lighting	N/A	mercury used	each	6	1	\$ 150.91	\$ 14.39	99%

Sequence	SKU Description (In alphabetical order)	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
	Quartz Metal Halide Lamp, ED28, 250W	88112492	GE Lighting	N/A	mercury used	each	12	1	\$ 142.07	\$ 11.08	99%
	U-Shaped Fluorescent Lamp, 3500K, T8	25456286	GE Lighting	N/A	mercury used	each	12	1	\$ 92.17	\$ 9.33	90%
	U-Shaped Fluorescent Lamp, T8, 4100K, Cool	25456287	GE Lighting	N/A	mercury used	each	12	1	\$ 92.17	\$ 9.33	90%
Recycling											
	Recycling - 2' lamps	22066859	Veolia	N/A	N/A	each	10	1	\$ 58.66	\$ 45.22	23%
	Recycling - 4' lamps	22082951	Veolia	N/A	N/A	each	10	1	\$ 98.80	\$ 76.62	23%
	Recycling - 8' lamps	25258511	Veolia	N/A	N/A	each	8	1	\$ 119.52	\$ 89.55	26%
	Recycling - Battery	22066863	Veolia	N/A	N/A	each	10	1	\$ 129.68	\$ 97.41	25%
	Recycling - compact fluorescent lamps	25367893	Veolia	N/A	N/A	each	10	1	\$ 91.30	\$ 68.24	26%
	Recycling - HID lamp	25258512	Veolia	N/A	N/A	each	8	1	\$ 107.90	\$ 80.55	26%
END											

EXHIBIT B
Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 4 - Electrical Repairs and Equipment

Sequence	SKU Description	(in alphabetical order)	(in	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
1	Cable Tie- 4" 18lb Tensile Black Nylon 6.6 w/Stainless Steel Locking Device			88266387	Thomas and Betts	N/A	Up to 25% recycled material	each	100	100	\$ 32.48	\$ 8.95	72%
2	Cable Tie- 5.5" 30lb Tensile Black Nylon 6.6 w/Stainless Steel Locking Device			88266394	Thomas and Betts	N/A	Up to 25% recycled material	each	100	100	\$ 35.33	\$ 9.74	72%
3	Cable Tie- 5.6" 30lb Tensile Natural Nylon 6.6 Bulk			98408523	Betts	N/A	recycled	each	1000	1000	\$ 78.20	\$ 15.90	80%
4	Cable Tie- 7" 50lb Tensile Black Nylon 6.6 w/Stainless Steel Locking Device Bulk			88314586	Thomas and Betts	N/A	Up to 25% recycled material	each	1000	1000	\$ 153.90	\$ 47.20	70%
5	Cable Tie- 7 X .091 Black, TY-RAP			88266380	Betts	N/A	recycled	Pk	100	1	\$ 48.46	\$ 12.03	75%
6	Cable Tie- 8" 30lb Tensile Black Nylon 6.6 Intermediate w/Stainless Steel Locking Device			88266389	Thomas and Betts	N/A	Up to 25% recycled material	each	100	100	\$ 51.84	\$ 14.69	72%
7	Cable Tie- 8" 50lb Tensile Black Nylon 6.6 Standard Barbed Ty Locking Cable Tie w/Metal Tab			94026494	Panduit	N/A	N/A	each	1000	1000	\$ 77.85	\$ 51.97	34%
8	Cable Tie- 8.19" L, Black, TY-RAP			88266389	Betts	N/A	recycled	Pk	100	1	\$ 51.84	\$ 14.69	72%
9	Cable Tie- 11" 50lb Tensile Black Nylon 6.6 w/Stainless Steel Locking Device			88266396	Thomas and Betts	N/A	Up to 25% recycled material	each	100	100	\$ 79.01	\$ 22.59	72%
10	Cable Tie- 11" 50lb Tensile Natural Nylon 6.6 Power Phase Locking Cable Tie			88199673	Panduit	N/A	N/A	each	100	100	\$ 49.52	\$ 19.33	61%
11	Cable Tie- 11.4"L, Black, TY-RAP			88266396	Betts	N/A	recycled	Pk	100	1	\$ 79.01	\$ 22.59	72%
12	Cable Tie- 13" 120lb Tensile Black Nylon 6.6 Heavy Duty Tie w/Stainless Steel Locking Device Bulk			88266409	Thomas and Betts	N/A	Up to 25% recycled material	each	50	50	\$ 58.90	\$ 18.18	70%
13	Cable Tie- 14.2" 120lb Tensile Black Nylon 6.6			98408527	Betts	N/A	recycled	each	100	100	\$ 33.49	\$ 5.41	84%
14	Cable Tie- 14.5" 120lb Tensile Black Nylon 6.6 Power Phase Heavy Duty			88321774	Panduit	N/A	N/A	each	250	250	\$ 121.95	\$ 79.40	35%
15	Cable Tie- 18" 120lb Tensile Black Nylon 6.6 Heavy Duty Connector- 12-10 AWG Power Phase Yellow Polyolefin			99433836	Betts	N/A	N/A	each	50	50	\$ 41.83	\$ 6.19	86%
16	Sealed Crimp Butt Splice Connector			92051856	Thomas and Betts	N/A	N/A	each	25	25	\$ 111.80	\$ 16.71	86%

Graybar Electric
Maintenance, Repairs and Operations (MRO) - Facilities Supplies and Equipment
Category 4 - Electrical Repairs and Equipment

Sequence	SKU Description alphabetical order)	(in	Bidder's SKU	Bidder's Manufacturer	GREEN	Recycled Content	Unit of Measure	Quantity in Case/Package	Minimum Order Quantity	List Price	Net State Price	Applied Discount from List
17	Connector- 12-10 Wire 1.61" Length Nylon Insulated Butt Splice Connector Double Crimp		88263991	Thomas and Betts	N/A	N/A	each	50	50	\$ 105.18	\$ 32.57	70%
18	Connector- 16-14 AWG Power Phase Blue Polyolefin Sealed Crimp Butt Splice Connector		92051855	Thomas and Betts	N/A	N/A	each	50	50	\$ 169.91	\$ 24.18	86%
19	Connector- 16-14 Wire 1.25" Length Nylon Insulated Butt Splice Connector Double Crimp		88263987	Thomas and Betts	N/A	N/A	each	100	100	\$ 143.60	\$ 43.58	70%
20	Connector- 22-16 Wire 1.25" Length Nylon Insulated Butt Splice Connector Double Crimp		88263983	Thomas and Betts	N/A	N/A	each	100	100	\$ 143.60	\$ 44.53	69%
21	Connector- 22-18 AWG Power Phase Red Polyolefin Sealed Crimp Butt Splice Connector		92051854	Thomas and Betts	N/A	N/A	each	50	50	\$ 206.43	\$ 24.90	88%
22	Contact Block, 1NC Slow Break, 22mm		99485700	Square D	N/A	N/A	each	5	1	\$ 16.40	\$ 7.38	55%
23	Counter, Mechanical, 4 Digit, Hand Tally		.	.			each	.	.	\$ -	\$ -	0%
24	Electrical Box- Handy Mini Box, 7.3 Cu In		88217134	Raco	N/A	N/A	each	50	50	\$ 1,176.11	\$ 442.10	63%
25	Electrical Box, Square, 4x4x2, 30.3 Cu-In		88216942	Raco	N/A	N/A	each	25	1	\$ 16.43	\$ 1.68	90%
26	Electrical Tape- 130C 1"X30' 3M Electrical Tape-Rubber		88175836	3M	N/A	N/A	each	24	1	\$ 20.39	\$ 10.42	49%
27	EMT Connector- 1" Insulated EMT RAINTGHT Conduit		22123590	Betts	N/A	N/A	each	100	1	\$ 21.27	\$ 2.11	99%
28	EMT Connector, 1/2 In Non-Insulated		22046980	Betts	N/A	N/A	each	500	1	\$ 2.59	\$ 0.26	90%
29	Ethernet Cable, Cat 6, 5 Ft, Yellow, 24AWG		22017098	Allen Tel	N/A	N/A	each	250	1	\$ 6.40	\$ 2.94	55%
30	Ethernet Cable, Cat6, 7 Ft, Yellow, 24AWG		22017108	Allen Tel	N/A	N/A	each	200	1	\$ 8.22	\$ 3.79	54%
31	Ethernet Cable, Cat 6, 10 Ft, Yellow, 24AWG		22017125	Allen Tel	N/A	N/A	each	150	1	\$ 10.16	\$ 4.72	54%
32	Ethernet Cable, Cat 6, 30 Ft, Yellow, 24AWG		22017198	Allen Tel	N/A	N/A	each	30	1	\$ 30.42	\$ 14.23	54%
33	Extension Cord, 10 Ft		88078621	Carol Cable	N/A	N/A	each	24	1	\$ 7.17	\$ 5.49	24%
34	Extension Cord, 25 Ft		95014355	Carol Cable	N/A	N/A	each	12	1	\$ 16.96	\$ 13.01	24%
35	Extension Cord, 25 Ft, Single Connector		95014358	Carol Cable	N/A	N/A	each	6	1	\$ 24.40	\$ 18.73	24%
36	Extension Cord, 50 Ft		98409505	Cable	N/A	N/A	each	12	1	\$ 24.33	\$ 15.66	36%
37	Extension Cord, 50 Ft, 12/3 SJT, Vinyl		25070990	Cable	N/A	N/A	each	6	1	\$ 54.64	\$ 31.06	44%
38	Fuse, 10A, Nonindicating, ATM, 32VDC		95028151	Bussman	N/A	N/A	each	5	1	\$ 1.36	\$ 0.49	64%
39	Outlet Strip, 6 Outlets, Putty		96044483	Tripp Lite	N/A	N/A	each	6	1	\$ 39.69	\$ 22.12	45%
40	Patch Cord, 14 Ft, Cat6, Yellow		22017137	Allen Tel	N/A	N/A	each	100	1	\$ 11.46	\$ 5.20	55%

[illegible]

