

## **EXHIBIT C, PRICES AND RATES**

### ***Online Skills Assessment Pricing Options (FY1516 - FY1617)***

#### **GENERAL INFORMATION**

Contractor provides two options for purchase: test credits pricing and subscription pricing. The two options are outlined below.

For each option under the purchase options, each agency will act as their own administrator, and have the ability to create custom tests from a library of over 600 standard job-based and subject-based assessments and download scores.

#### **Option #1, SUBSCRIPTION PRICING**

Under this pricing structure, each agency will set up an account with Contractor under one State branded site. The negotiated price to set-up and use an account for unlimited use is \$1500. For an additional \$1000, Contractor will add the test editor, which allows agencies to create their own examinations including the ability to upload audio files to test for listening skills.

Agencies may share one account and one log-in if one or more agencies cannot meet the buy-in price on their own. Set up and payment arrangements should be negotiated between partnering agencies. An inter-agency agreement will determine which agency acts as the primary administrator and/or how account log-in information is shared.

#### **Option #2, TEST CREDIT PRICING**

Under this pricing structure, each agency will set up an account with Contractor under one State branded site and can purchase session IDs in blocks of 25 or more. The following matrix shows the cost for this option.

Number of credits	Amount	Cost per credit
25	\$800	\$32
50	\$1350	\$27
100	\$2300	\$23